

ACDA ANNUAL CONFERENCE

Coming Together to Nourish the Nation



April 21 - 24, 2024
Marriott St. Louis Grand
St. Louis, Missouri

Food Ordering & Inventory Management in NSLP

- **Overview of New Jersey's Distribution Model**

- Annual Survey/Diversion Process
- Orders placed based off demand
- Allocation offerings made available monthly based off fair share
- Accepted allocations picked up by SFA at State contracted warehouses



Food Ordering & Inventory Management in NSLP

The goal of the Food Distribution Unit is to accept and distribute the maximum volume of USDA donated commodities to various eligible recipient agencies (RAs) by selecting USDA foods (types and volume), which can be fully utilized by NJ's recipient agencies.

What Does Efficient Inventory Management Look Like?

- High Inventory Turnover

Benefits of Quick Inventory Turnover

- Higher Quality Product
- Reduced Storage Costs
- Reduced Waste
- Marginal Loss



Food Ordering & Inventory Management in NSLP

- **Obstacles to Inventory Turnover**

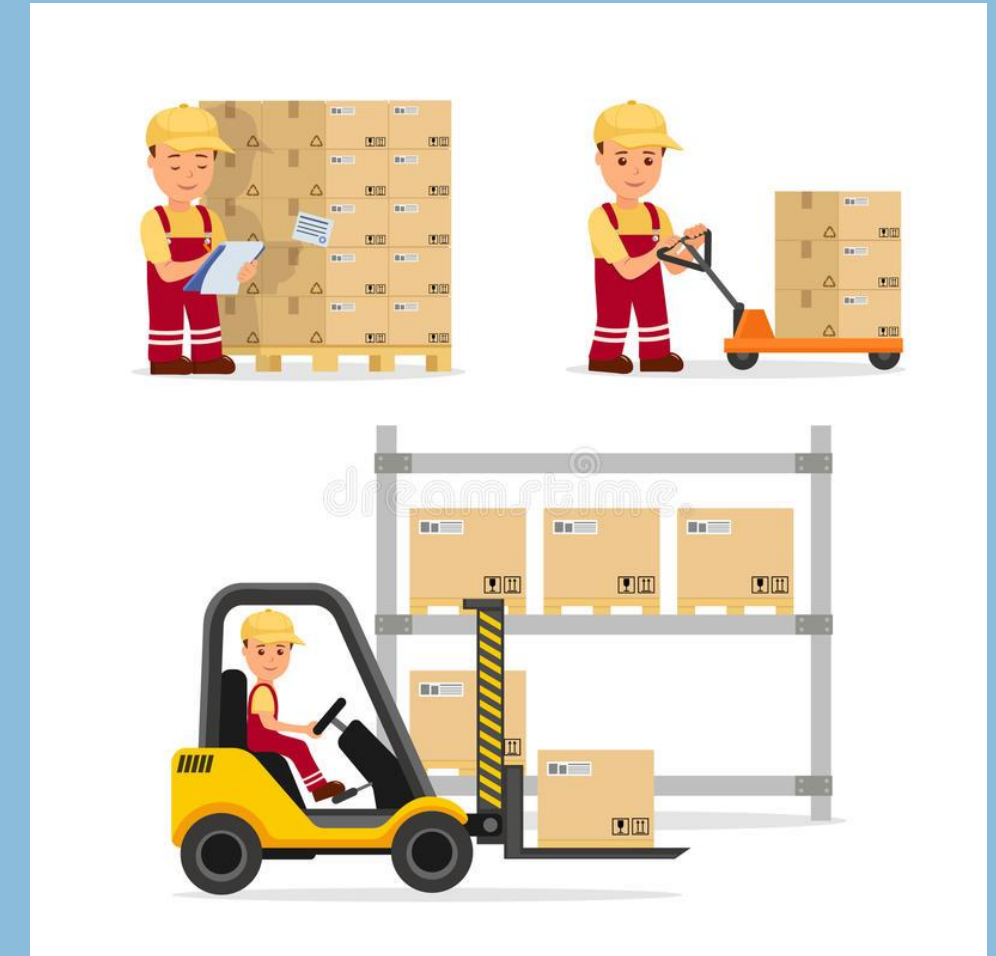
- Ordering Periods
- Ordering Requirements
- Change in Demand
- Food Distribution System
- Quick Turn Arouns/Acceptance of Bonus Offerings



Best Practices to Keep Inventory Moving



- Self-Evaluate
- Maintain an Inventory History
- Demand Driven Distribution Model
- Order Quarterly (when applicable)
- Split Shipments with Other States
- Develop Relationships with SFAs
- Network with Neighboring States
- Monthly Warehouse Inspections
- Ramp up and down Warehouse Inventory
 - Introduce new products slowly
 - Seek SFA Feedback
 - Sweeps



- Hold onto unaccepted product
- Accept all bonus offerings
- Over order Frozen Products
- Forget about Perishable Products I.E. Apples, Yogurts, Cheeses

ACDA ANNUAL CONFERENCE

Coming Together to Nourish the Nation



April 21 - 24, 2024
Marriott St. Louis Grand
St. Louis, Missouri

Food Ordering & Inventory Procedures

TEFAP and CSFP Best Practices

TEFAP Food Ordering

State Entitlement from USDA for ordering TEFAP Foods

- Entitlement Ordering
- Bonus Ordering (section 32 Funds)
- Commodity Credit Corporation (CCC_TE)

TEFAP Entitlement Ordering - Example

KY Entitlement Breakdown

- Order IDIQ fruits and vegetables first
- Divide the remaining funds by 4 quarters
- Order Jan-June first by the order dates in WBSCM
- Order the remaining funds for July-December

Bonus Workflow

- [Emails](#) are sent to states with fair share offering
- Surveys are released in WBSCM to states
- [State](#)s can roll surveys down to food banks or warehouses

Commodity Credit Corporation Offering (CCC_TE)

- [Emails](#) are sent to states with fair share offering
- Surveys are released in WBSCM to States
- [State](#) can roll surveys down to food banks or warehouses

TEFAP Inventory Management

Annual Inventory at the Warehouses (Food Banks)

- No more than 6 months of inventory
- [Example of Annual Inventory review](#)

Communication to the Food Banks

- All KY food banks have access to WBSCM
- All KY food banks have a [say](#) in what and when they receive Bonus and CCC Funds offerings

Request to Transfer TEFAP foods between Food Banks

- Each food bank can request a transfer to another food bank at their expense

Educating Clients on Unfamiliar Foods

- UK Extension office partnership to educate consumers and create videos of [recipes](#)

CSFP Ordering

Two ways to receive USDA CSFP Foods

- 1. Direct ships - Full truckload of one item to meet CSFP box requirements**
- 2. Multifood shipments - USDA contracts with larger warehouses**
 - Allows for lower caseload agencies to consolidate USDA foods on one truck**

**Quarterly orders
for Direct Delivery**

KY has two food banks that order full trucks

**Monthly Orders For
Multifood Orders**

All food banks order from the Multifood Warehouse

**Caseload for KY
35,259**

God's Pantry – 15,275

Feeding America Kentucky's Heartland – 9,384

Dare to Care – 5,036

Northern KY– 1,200

Purchase ADD—2,182

Tri-State– 2,182

CSFP Ordering

KDA rolls down surveys to Food Banks

- God's Pantry Food Bank
- Feeding America KY Heartland

Multifood: all Food Banks have access

- KDA uses these to fill in the gaps from direct shipments
- KDA uses the Multifood warehouses for smaller caseloads to manage inventory

CSFP Inventory Management



Annual Inventory at the Warehouses (Food Banks)

All KY Food Banks order their own CSFP Foods

No more than 3 months of inventory

[Example of Annual Inventory review](#)



Caseload Management when ordering

Order based on 10% more of current caseload not Max Caseload



Request to Transfer Foods between Food Banks

KDA will transfer the excess food to another food bank with a larger caseload to use the product



Educating Clients on Unfamiliar Foods

UK Extension office partnership to do [recipes](#)

QUESTIONS?