

ACDA ANNUAL CONFERENCE

Coming Together to Nourish the Nation



April 21 - 24, 2024
Marriott St. Louis Grand
St. Louis, Missouri

Who's Who in the Industry

USDA Foods

Processing

Utilizing Entitlement Dollars

Today's Speakers



Angelice Lowe
Alabama State DOE



Amy Faricy
Douglas County,
Colorado



Carol Gnan
Hormel Food Sales



Karen Moore
Shamrock Foods

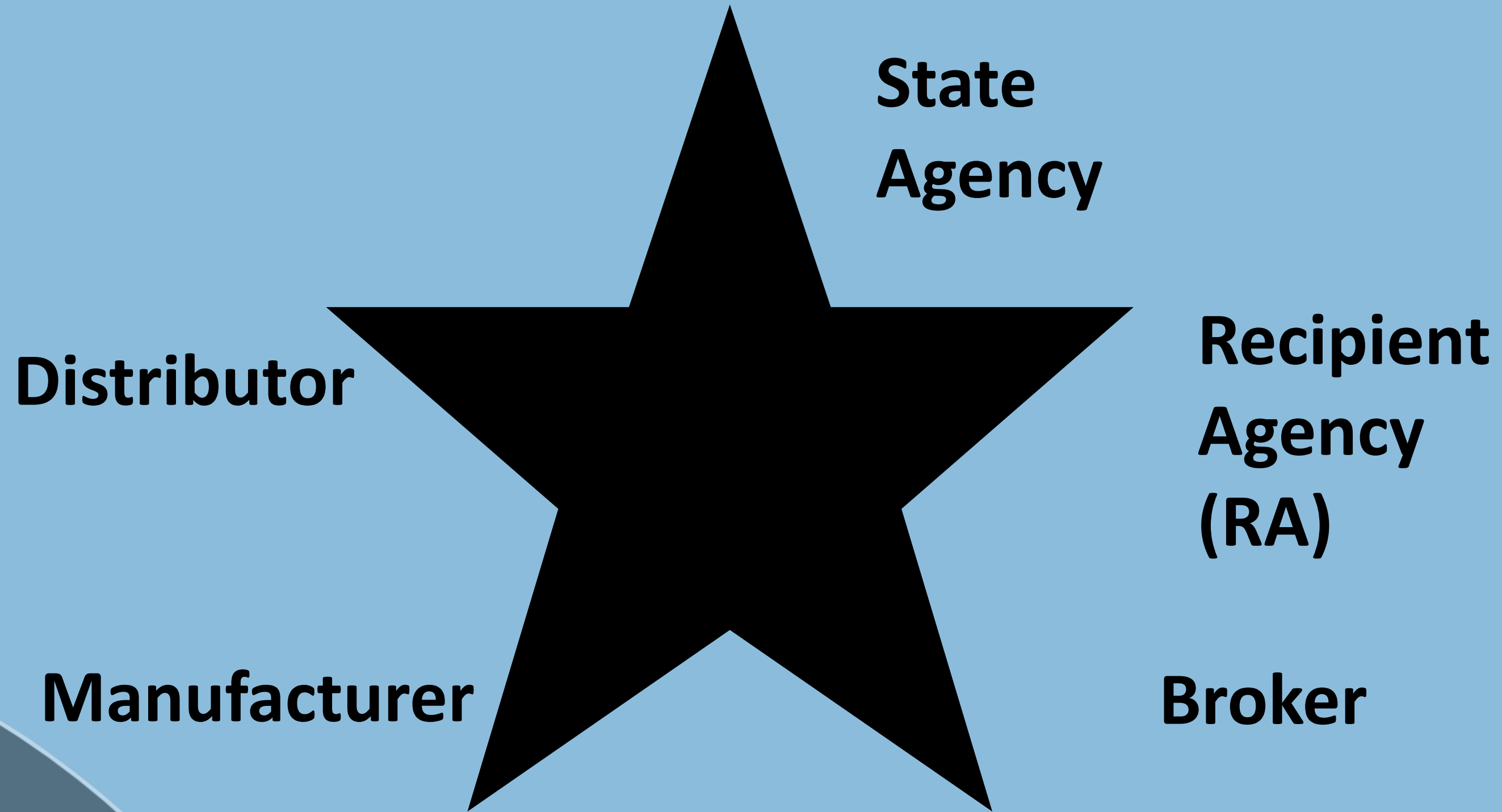


Rachel Martin
Affinity Group

Our Speakers:

- Angelice Lowe,
Alabama State Department of
Education
 - No affiliation or financial
disclosure
- Amy Faricy, RD, SNS
Douglas County School District,
Colorado
 - No affiliation or financial
disclosure
- Carol Gnan,
Hormel Food Sales
 - No affiliation or financial
disclosure
- Karen Moore, SNS
Shamrock Foods
 - No affiliation or financial
disclosure
- Rachel Martin, Affinity Group
 - No affiliation or financial
disclosure

Identifying Industry Partners



Spending USDA Food Entitlement Dollars

Scenario A

- How does Gateway Arch School District determine utilization of their entitlement dollars?
- **Industry Partners** role in this process:
 - State Agency
 - RA
 - Broker
 - Manufacturer
 - Distributor

USDA Foods Available List for School Year 2024-2025 for Schools and Institutions

USDA Foods Description	WBSCM #	PACK SIZE	SUBGROUP
VEGETABLES			
Beans, Green, Low-sodium, Canned (K)	100307	6/#10 can	OTH
Beans, Green, No Salt Added, Frozen	100351	30 lb case	OTH
Beans, Green, No Salt Added, Frozen	111054	12/2 lb bag	OTH
Broccoli Florets, No Salt Added, Frozen	110473	30 lb case	DG
Carrots, Diced, No Salt Added, Frozen	110480	30 lb case	RO
Carrots, Diced, No Salt Added, Frozen	111052	12/2 lb bag	RO
Carrots, Sliced, Low-sodium, Canned	100309	6/#10 can	RO
Carrots, Sliced, No Salt Added, Frozen	100352	30 lb case	RO
Corn, Whole Kernel, No Salt Added, Canned (K)	100313	6/#10 can	ST
Corn, Whole Kernel, No Salt Added, Frozen	100348	30 lb case	ST
Corn, Whole Kernel, No Salt Added, Frozen	111053	12/2.5 lb bag	ST
Mixed Vegetables, No Salt Added, Frozen	111230	6/5 lb bag	ADD'L
Peas, Green, Low-sodium, Canned	100315	6/#10 can	ST
Peas, Green, No Salt Added, Frozen	100350	30 lb case	ST
Peas, Green, No Salt Added, Frozen	110763	12/2.5 lb bag	ST
Pepper/Onion Strips, No Salt Added, Frozen	110724	30 lb case	OTH
Potatoes, Diced, No Salt Added, Frozen	110844	6/5 lb bag	ST
Potatoes, Oven Fries, Low-sodium, Frozen	100357	6/5 lb bag	ST
Potatoes, Wedges, Fat Free, Low-sodium, Frozen (IQF)	100356	6/5 lb bag	ST
Potatoes, Wedges, Low-sodium, Frozen (IQF)	100355	6/5 lb bag	ST
Potatoes, For Processing to Frozen	100506	Bulk Pounds	ST
Potatoes, For Processing to Dehydrated	110227	Bulk Pounds	ST
Salsa, Low-sodium, Canned	100330	6/#10 can	RO
Salsa, Low-sodium, Pouch	110186	6/106 oz pouch	RO
Spaghetti Sauce, Low-sodium, Canned	100336	6/#10 can	RO
Spaghetti Sauce, Low-sodium, Pouch	110177	6/106 oz pouch	RO
Spinach, Chopped, No Salt Added, Frozen (IQF)	110425	20 lb case	DG
Sweet Potatoes, Cubes, No Salt Added, Frozen	110562	6/5 lb bag	RO
Sweet Potatoes, Crinkle Cut Fries, Low-Sodium, Frozen	110721	6/5 lb bag	RO

Collaborative Communication is Essential

• Scenario B

- St. Louis Blues School District diverted USDA Food pounds to a manufacturer processor and is showing no draw down in November, but they have been purchasing the item for their menus
- How do **Industry Partners** respond to troubleshooting this issue?
 - State Agency
 - RA
 - Broker
 - Manufacturer
 - Distributor

USDA Foods Description	WBSCM #	PACK SIZE
FRUITS		
Apples, For Processing	110149	Bulk Pounds
VEGETABLES		
Potatoes, For Processing to Frozen	100506	Bulk Pounds
Potatoes, For Processing to Dehydrated	110227	Bulk Pounds
Sweet Potatoes, For Processing	100980	Bulk Pounds
Tomato Paste, For Processing	100332	2850 lb totes
BEEF PRODUCTS		
Beef, Boneless, Chilled	100155	20/2000 lb combo
Beef, Boneless, Special Trim, Frozen	100156	60 lb case
Beef, Coarse Ground, 100%, Frozen	100154	60 lb case
PORK PRODUCTS		
Pork, Boneless Picnic, Frozen	100193	60 lb case
POULTRY PRODUCTS		
Chicken, Large Birds, Chilled	100103	Bulk Pounds
Chicken, Legs, Chilled	100113	Bulk Pounds
Turkey, Thighs, Boneless, Skinless, Chilled	100883	Bulk Pounds
Turkey, Whole, Chilled	100124	Bulk Pounds
FISH PRODUCTS		
Alaska Pollock, Frozen	110601	49.5 lb block
LEGUMES		
Beans, Pinto, Dry	110381	2000 lb totes
NUTS and SEEDS		
Peanuts, Raw, Shelled	110700	44,000 pound unit
EGG PRODUCTS		
Eggs, Liquid Whole, Chilled	100047	Bulk Tanker
CHEESE		
Cheese, Natural American, Barrel, Chilled	110242	500 lb barrel
Cheese, Cheddar, White, Chilled	110253	40 lb block
Cheese, Cheddar, Yellow, Chilled	110254	40 lb block
Cheese, Mozzarella, Low Moisture Part Skim, Chilled	110244	Processor Pack
GRAINS		
Flour, 100% White Whole Wheat	110855	50 lb bag
Flour, 100% Whole Wheat	100409	50 lb bag
Flour, Bakers Hard Wheat, Bleached	100417	Bulk Pounds
Flour, Bakers Hard Wheat, Unbleached	100418	Bulk Pounds
Flour, Bakers Hard Wheat, Unbleached	100413	50 lb bag
Flour, Bakers Hard Wheat, Hearth, Unbleached	100420	Bulk Pounds
Flour, Bread	100912	Bulk Pounds
Flour, High Gluten	110482	50 lb bag

Partner Communication

Asking the Right Questions at the Right Time



Managing USDA Food Balances to 6 Months on Hand (MOH)

Scenario C:

Cardinal School District wants an item but is out of pounds and the State Agency Total balance is at 10 months on hand.

Transfer, Transfer, Transfer



**Feed More
Students**

**Good Steward of
USDA Food Pounds**

ACDA USDA Foods Transfer Form

USDA Foods Transfer Request

State-to-State Releasing State: _____ Receiving State: _____ Processor: _____

-OR-

Processor-to-Processor Physical Paper Authorization Number (State Use) : _____ State Signature: _____
 Releasing Processor: _____ Receiving Processor: _____
 Recipient Agency: _____ RA Number: _____ Contact Name: _____ RA Signature: _____

Sales Order Number	SO Item Number	Material Code	Material Description	Quantity (Cases/Lbs)	SDA (Sold-To Party BP)	Entitlement Adjustment	
						YES	NO
For Paper Transfers:	\$ value and check amount						

RELEASING STATE OR PROCESSOR

Releasing State Signature _____ Date ____/____/____ Phone: _____
 E-Mail Address: _____

Processor Signature (if applicable) _____ Date ____/____/____ Phone: _____
 E-Mail Address: _____

QUESTIONS?

ACDA ANNUAL CONFERENCE

Coming Together to Nourish the Nation



April 21 - 24, 2024
Marriott St. Louis Grand
St. Louis, Missouri